

**From the Boston Business Journal**

**:<http://www.bizjournals.com/boston/blog/mass-high-tech/2012/06/enservio-ceo-named-entrepreneur-of-the-year.html>**

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# Enservio CEO named Entrepreneur of The Year

Jim Schakenbach

Jon McNeill, CEO of Needham-based property insurance software and services provider Enservio, has been recognized by Ernst & Young as its 2012 Entrepreneur of The Year in the Financial Services category in New England.

McNeill was selected by an independent panel of judges for demonstrating excellence and extraordinary success in such areas as innovation, financial performance and personal commitment to his business and community.

"The Ernst & Young award recognizes innovation and personal commitment to your business and communities," McNeill told Mass High Tech. "Those qualities capture much of what Enservio is all about, which I think helped us earn this honor. Also, our mission is to help both insurance carriers and their policy holders benefit from greater accuracy and transparency in the contents claims process. We develop win-win solutions to extremely challenging problems and it's exciting to have our efforts recognized in this way."

Enservio provides a variety of SaaS-based applications that help both the insured and insurers accurately assess content coverage and losses. The company has [doubled its size in 2012](#) with the acquisition of Insurers World of Canton and has almost quadrupled its revenue since 2008, growing from \$9 million in that year to \$35 million in 2011.

As a New England regional award winner, McNeill is now eligible for consideration for the National Entrepreneur Of The Year 2012 Award. Award winners in several national categories, as well as the National Entrepreneur Of The Year Overall Award winner, will be announced at the annual awards gala in Palm Springs, California, on November 17, 2012.